



Gateway Community College

ABOUT CEI

GateWay Community College's CEI provides services, space and support critical to the development of early-stage and startup companies. CEI client companies include a variety of critical industries in Phoenix including:

- Emerging technologies
- Software development
- Bioscience
- Renewable energy

Companies benefit from a community rich in collaboration with other innovative entrepreneurs and access to tools and software to help their businesses thrive!



EXPANSION

CEI LabForce is the state's first training and



certification program focused on biotech and the life sciences industries. An extension of the Center for Entrepreneurial Innovation, LabForce will connect employers and community members to training and certifications in support of Arizona's growth in this sector.



**GATEWAY
COMMUNITY COLLEGE**
A MARICOPA COMMUNITY COLLEGE



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PROGRAMS

BUSINESS INCUBATOR

At CEI, businesses are given the space and support needed to help launch their innovative companies. Staff, partners, and advisors are available to help start-ups at each level of their growth. The business incubator not only provides the knowledge to launch a business, but offers professional marketing services to establish new businesses in the community.

THE CAPITAL CURE

A 2-day workshop prepares entrepreneurs looking to secure investments for their start-up business. Businesses learn how to build a strategy that gets investors to the table. This workshop gives businesses access to the information and materials they need for a successful fundraising campaign.

THE BIG PITCH

Businesses receive a weeklong crash course in business pitches that gives them the experience needed to grow. The program covers presentation skills while learning about what it takes to launch business through every step. One-on-one mentorship ensures entrepreneurs are supported every step of the way.

MARKET VALIDATION ESSENTIALS

Individuals looking to start a business can bring their idea to the 12-week Market Validation Essentials program. Potential businesses receive mentorship and guidance driven by data saving time and money for start-ups and providing them with the information needed to launch new ideas off the ground.