

To:

Mark Hughes

Public Information Director

Date:

August 30, 1995

From:

Luci Marshall

Film Office

Subject:

Economic Impact Film Production Report

Fiscal Year 1994-95



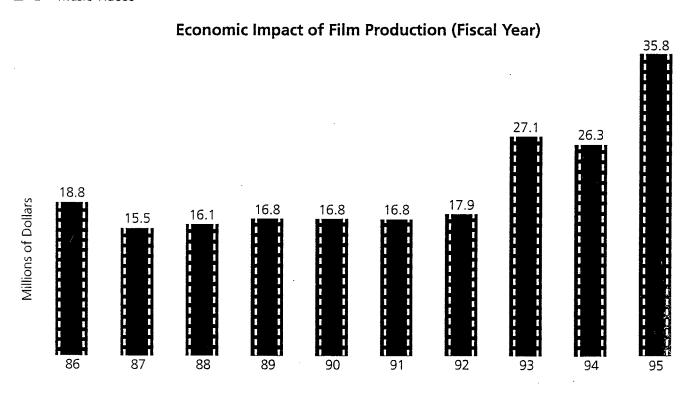
FOCUS ON FILMING



- 4 Television Movies
- 2 Music Videos

- 4 Television Shows
- 64 Industrials

- 369 Commercials
- 188 Still Photo Assignments



We've had an incredible year!

FY 94-95 revenues totalled \$35,822,659 which is an all-time record high, resulting in a 36% increase over the previous year.

The Phoenix Film Office's success in attracting the film and tape industry is due to the team efforts of the dedicated, enthusiastic and knowledgable staff.

There is one caveat in projecting next year's revenues. While the City of Phoenix will enjoy tremendous gains in revenues from the 1996 Super Bowl, film production is likely to decline due to the lack of hotel accommodations and access to certain locations.

This data is compiled from local and out-of-state companies. No multiplier is used. Attached is a copy highlighting film activity.

Feature Films

"Family Plan" "The Ride"

Movies of the Week

"All My Friends Are Cowboys" "Robin Cook's Invasion"

Video Release

Camerahead Golden Fleece Finding Destiny Hack Midnight Mambo Starved The Fanatic 21 War Room

Television Shows

All-State Motor Club Country America Court TV Dating (Japan) Day & Date Discovery Channel **Great Escapes** History Channel Inside Story — The Human Body Medical Detectives Native American Pathways River of Life Rules of the Game (England) Technology: Year 3.5 Million (Japan) Wheel of Fortune Wish You Were Here (England)

Commercials

Buick

ABCO Acura Adidas Allstate Insurance America West American Express American National Bank Arizona Diamondbacks Arizona Health Services Arizona Lottery Asahi Beer (Japan) AT&T Audi Bank One Best Western British Airways Bombardi A — Electric Car **Bud Light**

BMW Cadillac Chapman Chevrolet Charles Schwab Checker Auto Cheerios Chevrolet Chrysler Circle K Cliff Castle Casino Cobra Golf Clubs Colt 45 (Malaysia) Coors Dodge Don Pablo Restaurants **Doral Cigarettes** Dow Chemical Dr. Scholl's **ESPN** Fox Baseball GM Oldsmobile Hamburg Electric Company (Germany) Honda Hummer Ivory Soap Johnson Memorial Hospital KitKat Bar K-Mart KMLE Radio KPNX-TV 12 KTAR Radio Kudos Candy Bar La Quinta Hotels Lencrafters

L&M Cigarettes (Europe)

Mazda McCain Pizza (France) Medici Research Miller Life Molson Nike

Novell Computers Oakland A's Oldsmobile Phoenix Covotes Plymouth Pontiac (Canada)

Premier Health Care of AZ

Realty Executives Southwest Airlines

Snapple

Nissan

State Farm Insurance

Texaco Toyota Tyco Toys **US West** Visa

Wil/Tel Communications

Suil Photo Assignments

Alba Moda

Agua Leisure Fashion Catalog

Besserer (Germany)

Buick

Burger du-Nord Fashion Catalog

(France) Cadillac Chevrolet Corvette

Deva Life Wear Catalog

Dodae

Doral Cigarettes

Draper & Damons Fashion Catalog

Farrah Slacks

Fila Ford

General Motors

Harley Davidson Fashion Catalog

J.Jill Fashion Catalog Lane Bryant Fasion

Limited Lord & Taylor

Macy's Menswear Catalog

Marlboro

Mark's Work Warehouse Maul Belser (Germany) Medasis Pharmaceutical

Men's Fitness Magazine (Germany)

Motorola

Motunui Fashion Catalog (Belgium)

National Bank of America Neiman Marcus Fashion Catalog

Newport News

Nordstrom Fashion Catalog Otto Versand (Germany) Premier Health Care of AZ

Realty Executives Reliable Resources Rolling Rock Beer Sears Fashion Catalog Speedo Fasion Catalog Spiegel Fasion Catalog Sportschek Fashion Catalog

(Sweden)

Talbot's Fashion Catalog

United Way **US West** Veillon (France)

Volvo

Wehkamp Fashion Catalog Wilmore Manufacturing Yonex Fashion Catalog

august 30, 1995

Feature Films

"Deadman"

"Flirting with Disaster"

"Tank Girl"

"Waiting to Exhale"

Television Movies

"Adventures of the Zordine Warriors"

"Dark Fury"

"Rage"

"Seduced and Betrayed"

Television Shows

Discovery

HBO Visitors Network

Rescue 911

Unsolved Mysteries

Commercials

Apple Computers

America West

Arizona Lottery

Blue Cross/Blue Shield

Bud Light

Cadillac

Circle K

Chevrolet

Chevron

Chrysler

Cox Communications

FHP Senior Insurance

Franklin Batting Gloves

Frv's

GMC

Greyhound Financial Services

Goodyear Tires

KTAR Radio

Liquid Plumber

Lotus Software

McDonalds

Micro-Age

Milwaukee Journal Tribune

Mobil Oil

Nokia Cellular Phone

Peter Piper Pizza

Play It Again Sports

Plymouth

Powerwheels

PPG Paint

Rallv's

Rollerblade

Samaritan Health Services

Stav In School

Stride Rite Shoes

Sunsweet Prunes

Super Shuttle

Target

United Drug Stores

Volkswagen

Volvo

Still Photo Assignments

Adidas

APS

Audi

Barrie Pace Fashion

Bauer (Germany)

Bedford Fair

Chevrolet

Chrysler

Coventry Homes

Dayton's

Del Webb

Dillards

Dodge Truck

Family Fun Magazine

Ford Truck

GMC

Good Housekeeping Magazine

Goodyear Tire

Gottaschalk Fashion (Germany)

Grattan (Germany)

Intersport (England)

JC Penney's

Lane Bryant

Mercantile Fashion

Merck Pharmaceutical

Neiman Marcus

Otto Versand (Germany)

Peter Piper Pizza

Quelle (Austria)

Rolf Winter (Germany)

Roto-Rooter

Schopflin (Germany)

Smitty's

Sportscheck (Sweden)

Talbot's

Target

UDC Homes

US West

Veiilon (France)

Volvo

Walmart

Wehkamp (Netherlands)

Wenz (Germany)

Industrials

Allied Signal

Amway Training

Autobike

Cadillac

Dansa Transportation (Sweden)

Exercise Video — AC Green

Federal Highway Administration

Greyhound Financial Services

Honeywell

Human Behavior

Journey Shoes

Karsten Ping

Korean Economic Development

Motorola

Salt River Project

Volkswagen



Winner of the Carl Bertelsmann Prize

August 1, 1995



TO: Mark Hughes

Public Information Director

FROM: Luci Marshall

Film Office Program Manager

SUBJECT: Economic Impact Report 94-95

We have completed our preliminary calculations for the 1994-95 Economic Impact Report and we have great news. This year's film revenue has reached an all-time high of \$28.1 million dollars, an increase of 6.5% from the previous year.

The final total will be slightly higher, as we still have not received all the responses.

Listed below are some of this year's highlights.

FEATURES:

"Waiting to Exhale"

"Flirting with Disaster"

"Deadman"

Converse

COMMERCIALS:

Circle K
Budweiser
Walmart
America West
Plymouth
Liquid Plumber
Rollerblade
Lotus Software
Cadillac

STILLS:

Dodge Otto Versand (Germany) Adidas

Neiman Marcus Wenz (Germany)

GMC Target

Popular Club

Intersport (England)

Goodyear Tire